

## PERSONAL INFORMATION

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## WORK EXPERIENCE

2012 –now

## Chair of the Managing Council

Bulgarian Association for Logistics and Supply Chains (BALSC), 13 Varbitsa str., 1501, Sofia, Bulgaria, <https://bal-supplychain.com/>

- Management of the association's activities such as:
  - creating partnerships and building networks with individuals, bodies and institutions from all over the world working in the field of logistics;
  - development of analyses, assessments and strategies in the field of logistics;
  - conducting corporate trainings in the field of logistics and supply chains;
  - business consulting;
  - organization of conferences, seminars and round tables on current issues for the members of the association;
  - development and maintenance of an internet platform, which is closely profiled to meet the needs in relation to the demand and supply of employees in the field of logistics - [logisticsjobs.bg](https://logisticsjobs.bg);
  - participation in European projects requiring the involvement of business representatives to achieve the goals of the projects.
- Organization and management of the application procedure of BALSC as the National Certification Center for Bulgaria of the European Logistics Association (ELA) with the exclusive right to certify logistics professionals for the three standards of the ELA qualification system: EJLog (European Junior Logistician for Supervisory/Operational management level); ESLog (European Senior Logistician for Senior management level); EMLog (European Master Logistician for Strategic management).
- Management of the certification process for professionals in the field of logistics and supply chains, carried out by BALSC as the National Certification Center of ELA;

**Business or sector** Non-governmental organization

01.2020 –10.2022

## Vice Rector for Educational Activity

University of National and World Economy (UNWE), Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)

- Management of the educational activity of the university in the Bachelor's and Master's programs;
- Management of candidate student campaigns and admissions to the Bachelor's and Master's programs;
- Management of the function providing and maintaining the information systems and technologies in the UNWE and divisions;
- Management of the accreditation procedures in the Bachelor's, Master's and PhD degrees at UNWE;
- Chairman of the Quality Council at UNWE;
- Management of the mobility of students, teachers and administrative staff under the Erasmus+ program.

**Business or sector** Higher Education

01.2018 – now

**Professor in Business Logistics, Head of the Scientific Research Center for Logistics Research and Training**UNWE, Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)

- Management of the educational and research activities carried out by the center;
- Management and conducting of numerous trainings on logistics and supply chains of Bulgarian companies;
- Management and conducting of 24 editions of 4 specialized corporate programs lasting 8 months each for employees of the Coca-Cola Hellenic Bottling company at a global level - Logistics Program, Supply Chain Planning Program, Demand Planning Academy and Digital Academy. Trained more than 750 company employees from 29 countries based on long-term contracts with UNWE.

**Business or sector** Higher Education

01. 2017 – 01.2025

**Head of the Department of Logistics and Supply Chains**University of National and World Economy, Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)

- Teaching and research activities, management of the department's activities;
- Management of the documentation preparation and participation in the institutional, program and doctoral accreditation procedures;
- Organization and management of the procedure for international accreditation of the courses at the department by the European Logistics Association for the 1st and 2nd level of certification - European Junior Logistician and European Senior Logistician, corresponding to the 4th and 6th level of the European Qualification Framework;
- Management of the quality of education provided by the department, in accordance with the requirements of the quality system;
- Forming a Board of Advisors at the department, consisting of senior logistics and supply chain managers, and organizing meetings of the Board with the academic staff of the department to plan events during the academic year, linking education, business and scientific research in the field of logistics and supply chain management;
- Organization of student visits to the companies, as well as lectures by business representatives;
- Organization during the academic year of a series of open lectures for students "MEET BUSINESS - BE SUCCESSFUL IN LOGISTICS", led by professionals, in which real case studies from practice are presented;
- Organization of the "Manager for a Day" initiative every academic year, where a company gives an assignment to students (case studies, essays on certain current topics...). The best students get the opportunity to accompany the work of a manager for one working day;
- Organizing student internships in partner companies;
- Motivating managers to mentor students in their professional orientation;
- Cooperation with business in the development and updating of educational programs;
- Providing support from business to projects and innovations in training and scientific research, such as a logistics laboratory built at UNWE through the provision of technology, software, simulation games, funding;
- Ensuring business support for student research (for example, in the development of master's theses);
- Ensuring business funding of free doctoral programs or providing research support for part-time doctoral programs (funded by the state) for practitioners aiming to develop their research skills and support growth and innovation in their company;
- Initiation of programs to provide scholarships for students from business.

**Business or sector** Higher Education

01.2016 – 01.2020

**Vice-Dean in Scientific and Research Activity, Faculty of Economics of Infrastructure**University of National and World Economy, Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)

- Assisting the Dean of the faculty in its management in relation to the scientific and research activity of lecturers, students and doctoral students.
- Organization of an annual conference for students and doctoral students at the faculty;
- Chairman of the attestation commission at the faculty;
- Member of the Program Council for Scientific Research Activity at UNWE.

**Business or sector** Higher Education

- 10.2011 – 01.2017 **Associate Professor**  
**Scientific Secretary of the Department of Logistics**  
University of National and World Economy, Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)  
  - Delivering lectures and seminars, scientific and research work;
  - Assisting the head of department in its management.**Business or sector** Higher Education
- 05.2003 – 09.2011 **Chief Assistant Professor**  
**Scientific Secretary of the Department of Logistics**  
University of National and World Economy, Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)  
  - Delivering lectures and seminars, scientific and research work;
  - Assisting the head of department in its management.**Business or sector** Higher Education
- 03.2000 – 04.2003 **Senior Assistant Professor, Department of Logistics**  
University of National and World Economy, Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)  
  - Delivering lectures and seminars, scientific and research work.**Business or sector** Higher Education
- 11.1996 – 02.2000 **Assistant Professor, Department of Logistics**  
University of National and World Economy, Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)  
  - Delivering lectures and seminars, scientific and research work.**Business or sector** Higher Education
- 09.1995 – 10.1996 **Specialist, International Relations Department**  
National Statistical Institute, 2 “Panayot Volov” str., Sofia 1038, [www.nsi.bg](http://www.nsi.bg)  
  - Coordination of project activities between National Statistical Institute and Eurostat.**Business or sector** Public sector

## EDUCATION AND TRAINING

- 11.2002 – 12.2006 **PhD in scientific specialty “Economics and Management” (Business Logistics)** EQF - 8 level  
University of National and World Economy, Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)  
  - Theme of Dissertation: Supply Chain Management for Cosmetics and Confectionery in Bulgaria.
- 09.1990 – 06.1995 **Master in International Economic Relations** EQF - 7 level  
University of National and World Economy, Students town, 1700 Sofia, Bulgaria, [www.unwe.bg](http://www.unwe.bg)
- 09.1986 – 06.1990 **Graduated high school** EQF - 4 level  
English Language School “G. Kirkov”, Plovdiv, Bulgaria

## PERSONAL SKILLS

**Mother tongue(s)** Bulgarian

# Other language(s)

|         | UNDERSTANDING |         | SPEAKING           |                   | WRITING |
|---------|---------------|---------|--------------------|-------------------|---------|
|         | Listening     | Reading | Spoken interaction | Spoken production |         |
| English | C2            | C2      | C2                 | C2                | C2      |
| French  | B2            | B2      | B1                 | B1                | B1      |
| Russian | C1            | C1      | B1                 | B1                | B1      |

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user  
[Common European Framework of Reference for Languages](#)

# Communication skills

Excellent communication and presentation skills, including in multicultural environment, acquired in the experience as a University professor, participation in international projects (TEMPUS, Erasmus+), specialization in foreign universities (Germany, France, Spain, Italy, Poland) and in the Italian Association of Logistics and Supply Chain Management, trainer of Coca-Cola Hellenic Bottling Company's employees from different countries on a global level, member of the European certification Board for Logistics at the European Logistics Association, as well as participation in international conferences and other scientific forums.

# Organisational / managerial skills

- Leadership (managing the activities of Bulgarian Association for Logistics and Supply Chains (consulting, research, training...) as its president, managing the educational activities of the UNWE; Head of Department; managing the scientific activity of a faculty, managing projects);
- Working in multicultural environment (participation in international projects, specializations and projects);
- Working in a team;
- Team motivation;
- Revealing and career development of talented students;
- Conflicts resolution;
- Organizing the students to take part in students' conferences, research projects and other activities, participation in the organizing committees of international conferences; organizing company trainings; organizing and managing activities for the implementation of national and international projects.
- Coordination and management of the educational and research activities carried out by the members of the "Logistics and Supply Chains" department, UNWE;
- Coordination of the cooperation of the "Logistics and Supply Chains" department with leading international and Bulgarian companies with which the department partners, and with the Faculty of Logistics at the University of Maribor, Slovenia and WSB University in Gdansk, Poland.

# Job-related skills

- Carrying out and managing educational and research activities in the field of higher education at different university levels - scientific secretary, head of department, deputy dean, vice-rector, director of a training and research center.
- Conducting company training courses and seminars in English and Bulgarian the field of logistics and supply chain management;
- Conducting business consultations;
- Development of international certification standards and procedures for international certification and international accreditation in logistics;
- Participation and management of international and national projects.

# Digital competence

| SELF-ASSESSMENT        |                 |                  |                 |                  |
|------------------------|-----------------|------------------|-----------------|------------------|
| Information processing | Communication   | Content creation | Safety          | Problem solving  |
| Proficient user        | Proficient user | Proficient user  | Proficient user | Independent user |

Levels: Basic user - Independent user - Proficient user  
[Digital competences - Self-assessment grid](#)

- Good command of MS Windows, MS Office – Word, Excel, Power Point; Teams, Forms, etc., SPSS for statistical analyses.

Driving licence Category B

## ADDITIONAL INFORMATION

### Publications Projects

- More than 60 publications
- Management of a scientific research project financed by the "Scientific and research activity of UNWE" fund on the topic: "Status and trends in the development of logistics and supply chain management in Bulgaria" (2023-2025);
- Management of an international project funded by the ERASMUS + program "Sustainability in Last Mile Logistics: Training VET Trainers and Logistics" program (2024-2026);
- Management of an international project funded by the ERASMUS + program "Digital Skills for senior logistic staff" program (2023-2025);
- Management of an international project funded by the ERASMUS + program "Training for Last Mile Deliverers/Drivers in Safe and Sustainable Urban Areas" program (2020-2022);
- Management of an international project funded by the ERASMUS + program "Supporting and Reforming the Transport Operator's Competence - Developing a unified training package for the transport operator in Europe", (2019-2022);
- Management of an International project funded by ERASMUS + program "European Framework for "Knowledge triangle" in the logistics sector" as a President of Bulgarian Logistics Association which is a project partner, (2016-2019).
- Management of a project funded by "Scientific and research activity of UNWE" fund "Contemporary aspects of the development of the logistics sector in Bulgaria", (2014-2016).
- Management of a project funded by "Scientific and research activity of UNWE" fund "Development of logistics in Bulgarian manufacturing and trading companies", (2012-2014).
- Participation in a project BG051PO001-3.1.07-0059 "Upgrading the teaching plans and programs in Bachelor degree for the professional area "Economics" in correspondence with labour market requirement for the development of knowledge-based economy", (2007-2013).
- Participation in a project BG051PO001-3.1.07-0002 "Project-based adaptive teaching plan for the needs of business and employment", (2007-2013).
- Participation in a project funded by "Scientific and research activity of UNWE" fund "Challenges in front of the logistics sector in Bulgaria in the context of its accession to EU", (2005-2008);
- Participation in a Joint European project TEMPUS SEP 11347-96 "Partnership between Bulgarian economic universities in the development of inter-university bachelor degree in Business logistics", (1996-1999).

### Memberships

- Chairman of the Board of the Bulgarian Association for Logistics and Supply Chains since 2012, Deputy Chairman - since 2008;
- Member of the European Certification Committee of the European Logistics Association.
- Member of the scientific committee of the journal "Research in Logistics&Production".
- Member of the scientific committee of the Journal of Logistics & Sustainable Transport
- Member of the scientific committee of the international conference, organized by the University of Bitola.
- Member of the Program Council for Research Activities at UNWE from 2016 to 2020.
- Member of the scientific committee of the journal "Infrastructure and Communications"
- Member of the scientific committee of the International Scientific and Practical Conference "Contemporary Logistics – Business and Education", 2017, Varna.
- Reviewer in the Scopus indexed International Journal of Logistics Systems and Management
- Member of the Faculty Council of faculty "Economics of Infrastructure" since 2005.
- Chairman of the UNWE Accreditation Commission for the period - 01.2020 – 10.2022
- Chairman of the UNWE Quality Council for the period - 01.2020 - 10.2022.
- Chair of the Attestation Commission of the faculty "Economics of Infrastructure" since 2016, member of the Commission since 2012 until 2020.
- Member of the Quality Commission of the faculty "Economics of Infrastructure" since 2008.
- Chair of the Syndicate organization of the Association of the Democratic Syndicates at UNWE since 2014.
- Member of the Commission for single benefits at UNWE since 2016.

- Member of scientific juries for awarding PhD degrees, member of scientific juries for awarding the positions “professor”, “associate professor” and “chief assistant professor”